ShawandPartners
Financial Services

Your partners in building and preserving wealth

Welcome

“Shaw and Partners is built upon a commitment to excellence, both in the financial solutions we provide and the relationships we cultivate with our clients. At the core of our success is a dedication to integrity, expertise and a genuine passion for making a positive difference in our clients' lives.

Steve Jacobs, Chairman

35+
YEARS IN THE MAKING

$35BN
ASSETS UNDER ADVICE

EIGHT
OFFICES IN
SYDNEY
MELBOURNE
BRISBANE
ADELAIDE
CANBERRA
PERTH
NOOSA
GOLD COAST

380
STAFF AUSTRALIA WIDE

200
INVESTMENT ADVISERS & FINANCIAL PLANNERS IN AUSTRALIA

CORPORATE VIDEO

CLICK HERE

to ShawandPartners Financial Services

Shaw and Partners is one of Australia's preeminent investment advice and wealth management firms. With a national presence and $35 billion of assets under advice, Shaw and Partners offers the intimacy of a boutique investment firm, backed by the resources and scale of a major global financial group, EFG International, managing over $275 billion of assets.

At Shaw and Partners, we offer tailored advice and investment solutions, financial planning and corporate advisory services. We act for and on behalf of individuals, institutions, corporates and charities.

We are client focused, having helped our clients manage and grow their financial assets for over 35 years. Our emphasis on integrity has enabled us to achieve very high levels of client satisfaction, while unlocking opportunities of significant value.

Backed by fresh thinking, robust research and some of the nation's best investment and wealth experts, our business has been designed to meet the growing needs of our clients.

Shaw and Partners offers access to an extensive team of private client advisers, institutional sales and trading specialists, market leading research analysts and strategic corporate financiers.

By working closely with clients and targeting their needs, we have forged strong long-term relationships. So, whether you are an ordinary investor, high net worth individual, charity, institution or corporate, our goal is simple: to listen to you, then act according to your needs alone.

As a socially responsible organisation, Shaw and Partners is committed to giving back to the communities we live and operate in by supporting a considerable number of meaningful causes. We take pride in our active involvement in various charitable and community based initiatives, driven by our mission to instil and perpetuate real change in the fabric of Australian society.

We welcome you to Shaw and Partners. Your partners in building and preserving wealth.

Core Services	Wealth Management & Investment Advice	Financial Planning
Funds Management	Global Markets	Philanthropic Services
Corporate Advisory	Institutional Dealing	Investment Research

EFG INTERNATIONAL AT A GLANCE

$260BN
ASSETS UNDER MANAGEMENT

700+
CLIENT RELATIONSHIP OFFICERS

A3
CREDIT RATING (MOODY'S)

3,800
EMPLOYEES WORLDWIDE

40+
OFFICES WORLDWIDE

SIX
LISTED ON THE SIX SWISS EXCHANGE

EFG combines a global focus with a strong local presence.

ShawandPartners
an EFG company

Wealth Management & Investment Advice

At Shaw and Partners, we manage your wealth by identifying investment opportunities while actively managing the inherent risks that come with investing.

Shaw and Partners works with individuals, families and businesses to provide services and solutions that assist in the preservation, growth and management of their wealth.

APPLYING EXPERTISE

We draw on the considerable expertise within Shaw and Partners and from a wide variety of external sources to develop and implement investing strategies that will meet your individual circumstances and long-term objectives.

TAILORED TO YOU

We endeavour to assess your personal circumstances to determine the best investment strategy for you. Whether you desire lesser or greater participation in the management of your portfolio, we implement a rigorous process for all clients that is targeted towards understanding their financial goals (excluding execution only trades). We pride ourselves on delivering personalised strategies that focus on your needs and encapsulate your values.

HIGH COMPLIANCE STANDARDS

Our business model mandates high compliance standards and minimises conflicts of interest. Our unrivalled emphasis on honour and integrity underpins our long-lasting partnerships with clients and high levels of client satisfaction.

WIDE BREADTH OF SERVICES

Shaw and Partners offers a complete range of investment solutions and advice across the following asset classes and areas to produce personalised solutions, whatever your stage of life.

FOLLOW US ON LINKEDIN

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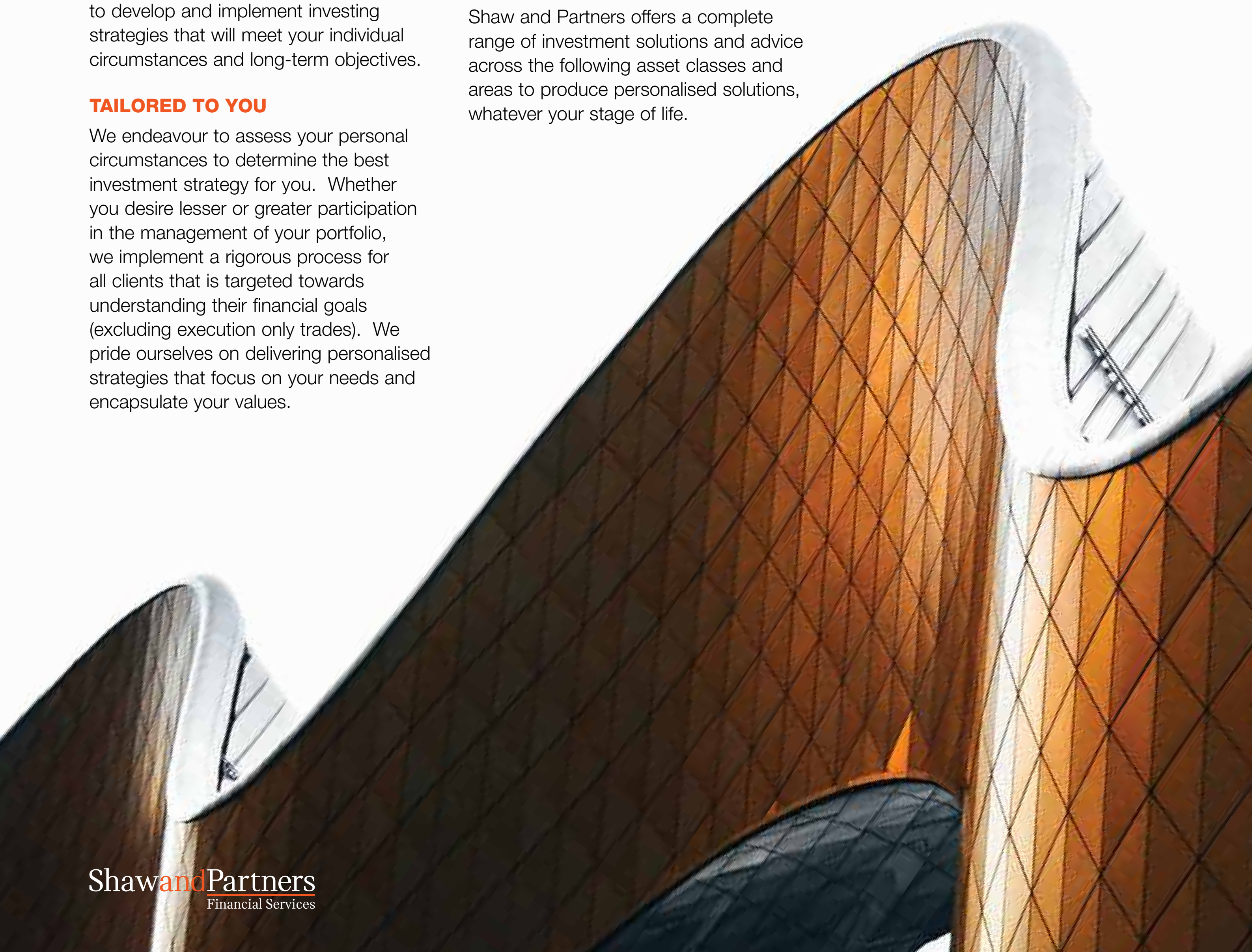

ShawandPartners
Financial Services

BROAD RANGE OF SERVICES & INVESTMENT SOLUTIONS

Wealth Generation Strategies	Investment Structuring	Managed Portfolio Service	Global Investing
Portfolio Management Solutions	Managed Funds	Advice for SMSFs	Shaw Managed Accounts
Access to Australian & International Markets	Derivatives	Exchange Traded Funds	Fixed Income Strategies
Fixed Interest & Bonds	Portfolio Service	Cash Management	Margin Lending

> “We provide tailored investment management services to help clients manage and grow their wealth.
>
> Chris Smith, NSW State Manager

Portfolio Management Solutions

At Shaw and Partners, we offer a structured four-tiered approach to portfolio management services, helping clients effectively manage their investments.

ADVISORY SERVICE: WE WORK WITH YOU

Advisory Service is more than just portfolio structuring and management. It's a partnership between you and your Adviser to understand your requirements and determine an investment strategy that best conforms to your financial situation, investment goals and appetite for risk. Portfolios are tailored, monitored and reviewed on a regular basis and adjustments are recommended, if and when necessary.

The Advisory Service allows clients to be involved in every decision made regarding your portfolio with your Adviser.

PORTFOLIO SERVICE: WE MONITOR AND ADMINISTER

Portfolio Service provides a comprehensive overview of your portfolio and gives you immediate access to all the information you and your Adviser need to manage your investments effectively.

Portfolio Service allows you to outsource the day-to-day administration of your portfolio to a team of skilled professionals. We collect and record all the essential information about your investments and each quarter provide you with a detailed report including investment transactions, value and performance, income received and expenses paid.

With the Portfolio Service, Shaw and Partners delivers the professional support you need so you can enjoy building and managing a successful investment portfolio.

MANAGED PORTFOLIO SERVICE: WE ADVISE AND IMPLEMENT

Managed Portfolio Service is our premium service and available only to Wholesale Clients. Our Investment Advisers handle the management and administration of your portfolio, giving you complete peace of mind.

Shaw and Partners works with you to create customised portfolios across all traditional and alternative asset classes. We undertake transactions on your behalf and act promptly to take advantage of investment opportunities. You will receive regular performance reporting and 24/7 online access to your portfolio so you can track your investment position at all times.

SHAW MANAGED ACCOUNTS: WE MANAGE AND ADMINISTER

Shaw Managed Accounts (SMA) are positioned between Individually Managed Portfolios and Managed Funds. They offer increased levels of control and transparency, agility and tax optimisation. With Shaw Managed Accounts, each investor has a separate account to which their investments are allocated. Your account can be constructed by using a range of available investment strategies known as Model Portfolios, which you can select with your Shaw and Partners Adviser.

Model Portfolios are managed in a disciplined and consistent manner, overseen by a dedicated team of investment professionals with many years of experience.

The only type of solution worth having is a bespoke one.

Shaw and Partners will customise a portfolio that meets your investment objectives and caters to your individual circumstances.

$10BN+
ASSETS UNDER PORTFOLIO ADMINISTRATION

18
SMA PORTFOLIO STRATEGIES

$2.5BN+
ASSETS UNDER SMA ADMINISTRATION

30+
EXTERNAL SMA PORTFOLIO MANAGERS

SHAW MANAGED ACCOUNTS

CLICK HERE

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Financial Planning

Shaw and Partners offers a comprehensive investment service that combines our Wealth Management and Financial Planning expertise, bringing you tailored solutions to manage and grow your wealth.

FINANCIAL PLANNING

Our qualified and experienced Financial Planners and Investment Advisers will simplify the complexity of your financial situation by developing a comprehensive strategy for safeguarding and building your wealth. Our services cover a wide range of areas including superannuation, retirement and estate planning, risk insurance and investment advice. We create a holistic and integrated solution for every investor that will meet all of their needs.

WIDE BREADTH OF SERVICES

Shaw and Partners' integrated approach to financial management means you can take advantage of a range of specialist financial planning products and services that can be combined to suit your requirements.

ADVISORY PROCESS

Shaw and Partners' step-by-step advisory process is flexible and client-centric, ensuring our Financial Planners have a full understanding of your circumstances. We consult with you in developing a comprehensive financial plan. We then implement that plan and review it regularly to ensure you are on track to meet your financial goals.

Careful planning is the key to establishing a strong financial position.

BROAD RANGE OF FINANCIAL PLANNING SERVICES

Financial Planning Advice	Risk Planning	Retirement Planning	Self Managed Super Funds
Retail Super Funds	Estate Planning	Portfolio Service	Investment Strategy Development
Portfolio Optimisation	Education Funding	Wealth Management Strategies	Life Insurance
Income Protection Insurance	Total & Permanent Disability Insurance	Business Succession Planning	Power of Attorney & Guardianship

Our Financial Planners will develop and implement a comprehensive strategy for protecting and building your wealth. We will work with you to regularly review your plan and reposition your portfolio to reflect your changing needs.

Corporate Advisory

Shaw and Partners offers the full suite of corporate advisory services creating genuine value for our clients and their stakeholders.

CORPORATE ADVISORY

Shaw and Partners provides strategic advice to boards and executive teams across a broad range of capital raising initiatives. This includes corporate and strategic reviews, capital management and structure optimisation advice in addition to general corporate advice.

EQUITY CAPITAL MARKETS

Shaw and Partners adopts an innovative approach to clients' needs for capital, harnessing the firm's full capabilities to devise and execute effective ECM solutions. Our areas of expertise include IPOs, rights issues, placements, equity hybrid securities and share buybacks.

MERGERS AND ACQUISITIONS

Shaw and Partners develops and implements original, tailored solutions to our clients' most complex problems. Adopting a beginning-to-end management approach, we provide advice in both private and public market transactions around takeovers (offers and defence), mergers, business disposals and acquisitions, management and leveraged buyouts, joint ventures and corporate restructurings.

Corporate Advisory Services	Equity Capital Markets	Corporate & Strategic Advice
Mergers & Acquisitions Advisory	Capital Structure Optimisation	Takeover Defence Advice

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We deliver effective funding solutions to assist businesses achieve their strategic objectives.

Shaw and Partners is proud to have acted as Joint Lead Manager on key hybrid transactions.

Shaw and Partners Financial Services
ANZ
CAPITAL NOTES OFFER
JOINT LEAD MANAGER
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Shaw and Partners Financial Services
Commonwealth Bank
PERLS
CAPITAL NOTES OFFER
JOINT LEAD MANAGER
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Shaw and Partners Financial Services
MACQUARIE
CAPITAL NOTES OFFER
JOINT LEAD MANAGER
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nab
CAPITAL NOTES OFFER
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Westpac
CAPITAL NOTES OFFER
JOINT LEAD MANAGER
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SHAW AND PARTNERS CORPORATE DEALS

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The key to our success is in-depth market knowledge.

150+

YEARS OF COMBINED FINANCIAL MARKETS EXPERIENCE

EIGHT

INSTITUTIONAL SALES AND TRADING SPECIALISTS

$3.2 MILLION

DONATED TO CHARITY DURING SHAW AND PARTNERS INSTITUTIONAL FOUNDATION DAYS

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Institutional Dealing

Shaw and Partners provides client-focused advice, efficient trade execution and quality research for institutional clients seeking access to Australian equity markets.

UNEARTHING INVESTMENT GEMS

The key to our success in the institutional market rests on the strength of our knowledge and expertise. Through our extensive partnerships and market leading research, we are able to identify and present new or overlooked opportunities for institutional investors wanting to invest in quality companies.

CORPORATE ACCESS

We offer coverage on a broad range of stocks, with a focus on the emerging to mid-cap market. Our Corporate Access function provides opportunities to explore topical and thematic concepts through roadshows, site tours and industry expert conferences, presentations and events.

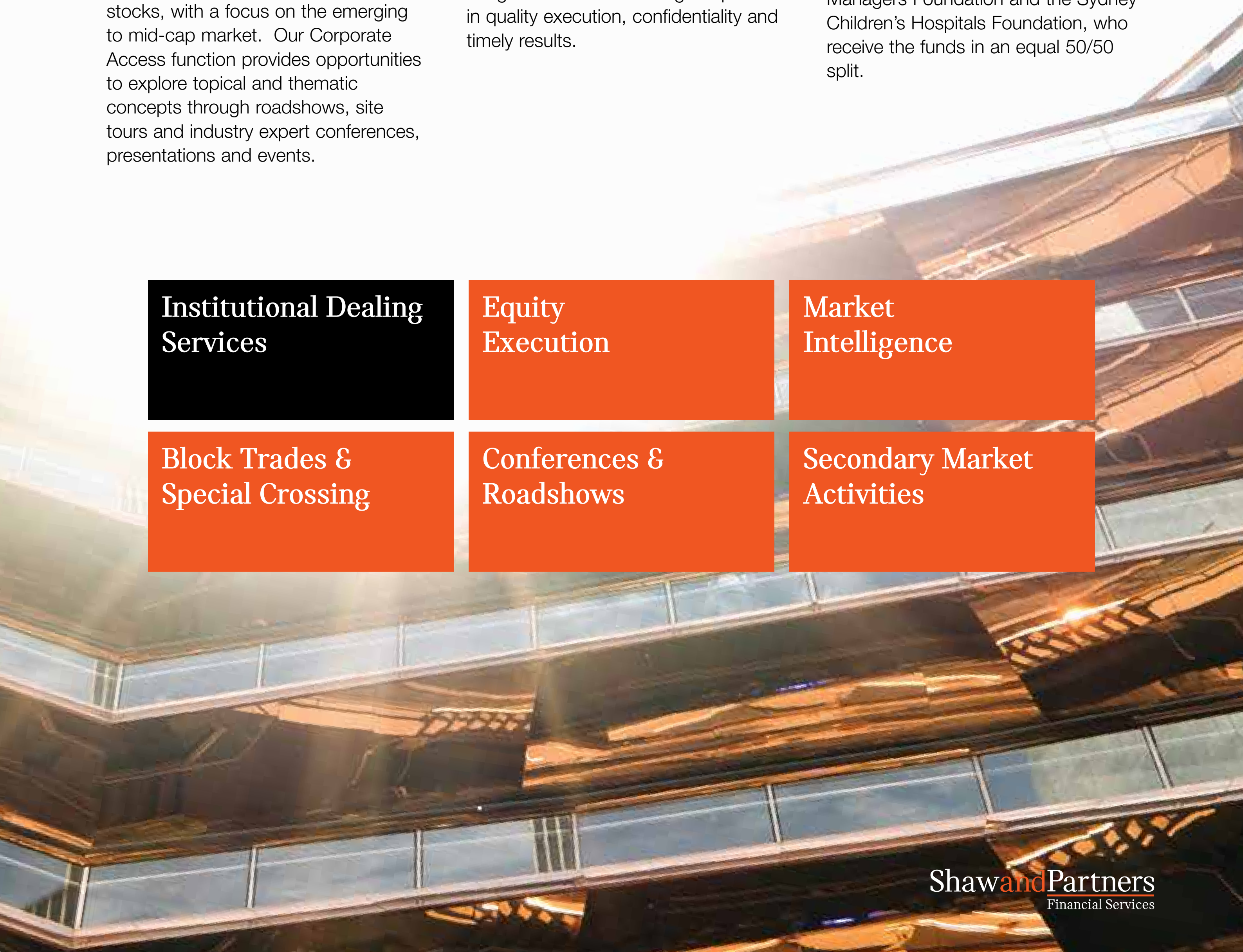
COMMANDING MARKET SHARE

With a strong institutional sales presence in Australia and broad international affiliations, our distribution teams are well positioned to provide access to local and global capital markets.

Our corporate and institutional broking capabilities ensure that we hold a commanding market share and get quick results for the companies we bring to market. We take great pride in quality execution, confidentiality and timely results.

INSTITUTIONAL FOUNDATION DAY

The Institutional Desk has been instrumental over the years, contributing significantly to charitable causes. During the Shaw and Partners Institutional Foundation Day, the Desk has successfully raised over $2.1 million. The event is structured around a unique concept: all brokerage generated from institutional trades on a designated day is donated to charity. The main beneficiaries are the Australian Fund Managers Foundation and the Sydney Children's Hospitals Foundation, who receive the funds in an equal 50/50 split.



Institutional Dealing Services

Equity Execution

Market Intelligence

Block Trades & Special Crossing

Conferences & Roadshows

Secondary Market Activities

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Our different perspective
generates unique insights.
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Investment Research

At Shaw and Partners, our comprehensive investment research service offers expert analysis to uncover opportunities and drive performance for our clients.

INVESTMENT RESEARCH

Shaw and Partners provides clients and Advisers with timely, insightful research and investment strategies aimed at unlocking investment opportunities. Our Research team identifies and analyses listed companies with high growth potential that are capable of delivering superior investment performance over the medium to long term.

ACTIONABLE INSIGHTS

Our analysts thoroughly research companies across a broad range of industries and sectors. We specialise in emerging and mid-cap companies and provide evidence-backed analysis and original investment thinking.

Competing on the basis of our ideas, unique insights and our intellectual capital, our research focuses on generating money-making ideas for our clients.

EXPERIENCED IN-HOUSE TEAM

At Shaw and Partners, we don't simply repackage publicly available information. Our analysts visit key companies and spend time with management, competitors, suppliers and customers of businesses to understand companies at a grassroots level, from which they can generate unique insights and unearth commercial opportunities that have otherwise been missed by the broader market.

FIXED INCOME STRATEGIES

Our Fixed Income Strategies division is a highly specialised team comprised of dedicated investment and portfolio strategists. They primarily focus on the asset classes of debt and listed hybrid securities. Their expertise lies in structuring and managing portfolios, while seamlessly integrating them with other asset classes such as equities. The primary goal of the team is to optimise income generation, while also minimising capital loss risks.

INTERNATIONAL RESEARCH

The strategic partnership between Shaw and Partners and EFG International provides clients with access to global research, the latest macroeconomic and stock market news from around the world and investment ideas to assist clients in their investment decision-making. Our comprehensive suite of international reports includes:

- Main macroeconomic weekly news
- A monthly report including global house views, investment ideas and asset allocation guidelines
- A quarterly publication on asset class performance and an overview of key regions
- Ad hoc analysis of prevailing market events.

100+
LISTED COMPANIES UNDER COVERAGE

1,250
REPORTS PUBLISHED PER YEAR

300+
COMPANY PRESENTATIONS HOSTED PER YEAR

30
RESEARCH ANALYSTS WORLDWIDE

ShawandPartners FOUNDATION

The Shaw and Partners Foundation was established in 2015 to provide a platform for our company's greater participation in community service. The Foundation seeks to strengthen communities through financial support, volunteering and skills sharing.

MAIN CHARITIES SUPPORTED BY THE SHAW FOUNDATION

- Beyond Blue
- Cancer Council
- JDRF
- Pink Ribbon
- Ricky Stuart Foundation
- Cure Brain Cancer Foundation
- Jeans for Genes
- Gotcha4Life
- The Fragile X Association of Australia
- Connor's Run
- Australian Stockbrokers Foundation
- Save a Child's Heart
- Can:Do 4Kids
- What Ability
- Head Above Water
- NSW Police Legacy
- Rainbow Club
- Fight MND
- MS
- Mater
- Australian Fund Manager Foundation
- Telethon Kids Institute
- Lifeline
- Sydney Children's Hospitals Foundation
- R U OK?
- Unicorn Foundation
- Care
- Barnardos Australia
- Brissie to the Bay
- Schools Plus
- The Male Hug
- Breast Cancer Trials
- Mito Foundation
- Cerebral Palsy Foundation
- Odyssey House

The Shaw and Partners Foundation is dedicated to making a meaningful impact by offering funding and expert advice through various initiatives. Our efforts include providing pro bono consulting services to charities, promoting activity-based fundraising and extending financial support to our advisers and staff in their fundraising endeavours. With a strong focus on mental health, education and social inclusion, we are committed to driving positive change and empowering communities.

FOUNDATION NEWSLETTER

CLICK HERE

FOUNDATION CELEBRATION VIDEO

CLICK HERE

OVER

$12 MILLION

DONATED TO CHARITY SINCE 2015

1,200+

HOURS VOLUNTEERED PER YEAR

300+

CHARITIES SUPPORTED TO DATE

500+

CHARITY INITIATIVES SUPPORTED SINCE INCEPTION

The Foundation's mission is to instil and perpetuate real change in the fabric of Australian society.

Partnering with Communities

Shaw and Partners is dedicated to nurturing and championing emerging talent. Our commitment to fostering success extends to our sponsorship initiatives, enabling individuals and organisations to excel in their fields across Australia.

MANLY WARRINGAH SEA EAGLES

RED BULL AMPOL RACING TEAM

SHAW AND PARTNERS 18FT SKIFF RACE TEAM

SHAW AND PARTNERS IRON SERIES

SHAW AND PARTNERS WORLD OCEAN SERIES

SHAW AND PARTNERS COOLANGATTA GOLD

SHAW AND PARTNERS BRAND AMBASSADORS

SHAW AND PARTNERS HOT AIR BALLOON

SHAW AND PARTNERS AUSTRALIAN OCEAN RACING SERIES

PARTNERSHIP HIGHLIGHTS

CLICK HERE

We foster young talent and champion success in Australia.

NORTH BONDI
SURF LIFE SAVING CLUB

GRANGE
SURF LIFE SAVING CLUB

SORRENTO (WA)
SURF LIFE SAVING CLUB

NORTHCLIFFE
SURF LIFE SAVING CLUB

EASTERN SUBURBS
RUGBY UNION FOOTBALL CLUB

ACT BRUMBIES
RUGBY

SHAW AND PARTNERS
ATLANTIC CREW

SHAW AND PARTNERS
WA RACE WEEK

NORTHBRIDGE
FOOTBALL CLUB

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Financial Services

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At Shaw and Partners, we are dedicated to delivering tailored financial solutions with a client focused approach. Our team of experts anticipates investment opportunities and cultivates long-term relationships based on trust, while giving back to the community and supporting meaningful causes. Together, we build and preserve wealth for a brighter future.

Earl Evans, Shaw and Partners CEO

SHAW AND PARTNERS WEBSITE

CLICK HERE

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Contact us

Shaw and Partners is dedicated to offering a complete range of advisory and investment services to assist you in meeting your financial objectives.

If you would like to learn more, please contact your nearest Shaw and Partners office to arrange an obligation free, initial consultation.

We welcome you to Shaw and Partners.
Your partners in building and preserving wealth.

SYDNEY | HEAD OFFICE

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Sydney NSW 2000

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Toll Free: 1800 636 625

MELBOURNE

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Melbourne VIC 3000

Telephone: +61 3 9268 1000
Toll Free: 1800 150 009

BRISBANE

Level 28, 111 Eagle Street
Brisbane QLD 4000

Telephone: +61 7 3036 2500
Toll Free: 1800 463 972

ADELAIDE

Level 25, 91 King William Street
Adelaide SA 5000

Telephone: +61 8 7109 6000
Toll Free: 1800 636 625

CANBERRA

Level 9, 5 Constitution Avenue
Canberra ACT 2601

Telephone: +61 2 6113 5300
Toll Free: 1800 636 625

PERTH

Level 47, 108 St Georges Terrace
Perth WA 6000

Telephone: +61 8 9263 5200
Toll Free: 1800 198 003

NOOSA

Suite 11a Q Place, 2 Quamby Place
Noosa Heads QLD 4567

Telephone: +61 7 3036 2570
Toll Free: 1800 271 201

GOLD COAST

Level 1, 8 Leda Drive
Burleigh Heads QLD 4220

Telephone: +61 7 3036 2580
Toll Free: 1800 271 201

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Noosa | Gold Coast